

Company Profile

Xpertiz offers custom solutions for your business challenges. From financial management to mergers & acquisitions, we provide expert guidance in equity and debt funding, due diligence, and performance improvement. We also offer business and financial restructuring, along with real estate services.

XPERTIZ

Get Started



About Us

Starting in 2021, we have emerged as a leading name in Bangalore for M&A and Fundraising services. We are currently based in Bangalore and working across the world.

At Xpertiz, we understand the complexities and challenges businesses face in today's dynamic environment, therefore we are here to help.



Professional Services

Mergers & Acquisitions



Navigate complex deals with expert guidance for seamless integration.

Equity & Debt Funding



Secure your financial future with tailored funding solutions.

Financial Restructuring



Strengthen your financial foundation for long-term stability.

Re-capitalisation



Optimize your capital structure for enhanced efficiency and growth.

Performance Improvement



Unlock your business's full potential with targeted strategies.

Due - Diligence Support



Make informed decisions with comprehensive due diligence assistance.

Business Restructuring



Transform your operations for sustainable success.

Turnaround Management



Revitalize struggling businesses with effective turnaround solutions.

Real Estate Services



Find the perfect property solutions tailored to your needs.

How we help in-

Mergers & Acquisitions

- **Client-Centric Approach:** Tailor blueprints to align with client goals. Assist in pinpointing high-potential companies and sectors. Evaluate M&A's contribution to growth and shareholder value.
- **Exit Strategy Support:** Aid clients seeking exits through strategic planning and execution, ensuring favorable terms and outcomes.



How we help in-

Equity & Debt Funding

- **Extensive Network:** Access PE, VC, banks for equity, venture funds, banks for debt.
- **Customized Solutions:** Tailored strategies to meet your financial needs and objectives.
- **Expert Negotiation:** Seasoned guidance for securing optimal terms.

05



How we help in-

Due Diligence

- **Comprehensive Due Diligence:** Offer support across various domains including financial, legal, HR, business, tax, and fraud detection.
- **Financial and Legal Expertise:** Conduct thorough financial and legal due diligence to assess risks and opportunities.
- **HR and Business Evaluation:** Analyze HR practices and business operations to ensure alignment with strategic objectives.
- **Tax and Fraud Assessment:** Identify potential tax implications and detect any instances of fraud to mitigate risks.



How we help in-

Business Restructuring

- **Financial Restructuring:** Optimize finances for stability.
- **Turnaround Management:** Revive struggling businesses.
- **Performance Improvement:** Boost operational efficiency.
- **Transformation:** Drive organizational change.
- **Re-Capitalization:** Optimize capital for growth.

07



How we help in-

Turn Around Management

- **Reorganisation:** Optimize operations for efficiency.
- **Cost Reduction:** Implement savings measures.
- **Competitive Positioning:** Strategically position the business.
- **Brand Remaking:** Refresh brand identity.
- **Liquidity Generation:** Boost cash flow.
- **Product Line Rationalisation:** Streamline offerings.
- **Asset Utilisation Improvement:** Enhance asset efficiency.



How we help in-

Financial Restructuring

- **Liquidity Management: Efficient cash flow control.**
- **Debt/Equity Restructuring: Aligning debt and equity structures.**
- **Working Capital Refinancing: Enhancing capital efficiency.**
- **Cost Saving and Optimization: Implementing expense reductions.**
- **Balance sheet Restructuring: Enhancing balance sheet efficiency.**
- **Turnaround and Transformation: Driving Org. change for revival.**
- **Bank Debt Workout Negotiation: Negotiating terms for bank debt resolution.**



How we help in-

Performance Improvement

- **Strategic Action Planning: Develop strategies.**
- **Organizational Development: Enhance personnel capabilities.**
- **Marketing & Sales: Drive effective strategies.**
- **Financial Planning & MIS: Optimize financial strategies.**
- **Business Process Re-engineering: Streamline processes.**

10



How we help in-

Re-Capitalisation

- **Business Plan Preparation: Crafting comprehensive plans for success.**
- **Value Enhancement: Increasing company value through strategic initiatives.**
- **Company Valuation: Determining accurate valuations for informed decisions.**
- **Assistance in Investor Search: Facilitating connections with potential investors.**
- **Advocacy in Investor/Strategic Buyer Negotiations: Representing interests during negotiation processes.**



How we help in-

Real Estate Services

- **Real Estate M&A: Facilitate strategic transactions for growth and value creation within the sector.**
- **Real Estate Investment: Engage in both commercial and residential investment opportunities.**
- **Land Acquisition, Commercial Space Deals, Techparks, Luxury Hotel Acquisitions & more: Secure strategic land parcels for development.**



Past Transactions

- Orchestrated the acquisition of an Indian semiconductor company by a prominent **French company**.
- In Bengaluru, **Infosys** has finalized a deal to purchase **InSemi**, a semiconductor design and embedded firm. This acquisition is aimed at boosting Infosys' engineering R&D capabilities.
- We helped **Nexusnovus** in Debt Fundraising to grow their business which offers unique franchise model with an end-to-end solution for your critical infrastructure needs in the waste, water, and renewable energy sectors.
- We facilitated debt fundraising for the company **Wisebin**, which is a blockchain-based platform that tracks every aspect of the waste management value chain.



Active

Projects **Currently Managing Projects Worth \$1.3 B**

14

- **Facilitating a consumer unicorn in raising debt to enhance low-cost, seamless delivery services for customers.**
- **Assisting a leading Indian semi-conductor company with a \$50 million acquisition deal.**
- **Backing a top grooming company, ranked among the top 100 D2C brands in 2022, in obtaining equity for future expansion.**

Our Clients



15



PROFESSIONAL, PERSONALIZED IT SOLUTIONS



Team

Our Company Founder

CA, CS, CWA with 15 years of work experience as CFO Board Member & Entrepreneur in industries like Retail, IT, E-Commerce, Mfg, Power, Oil & Gas sectors.

Mr. Sanjeev Kumar is excellent with numbers, who can dispassionately identify the right company to acquire and exit with a good price.

Sanjeev Kumar

Director

Director

More than 12 years experience in IT transformation and have worked with large MNCs. A serial Entrepreneur.

Ashok M

Advisor

Contact Us

Let's Get In Touch With Us



Phone :
+91-95358 00566



Address :
Crescent 4
Prestige Shantiniketan, Bangalore



Thank You

Thank you for your attention and participation. Should you have any further inquiries or require additional information, please do not hesitate to reach out. We look forward to connecting with you soon.

connects@xpertiz.in